

CREB Statistics from 2018

- > 883 (16%) Realtors did not do a deal last year.
- > 794 (14.4%) did one deal last year.
- **CREB** average is 5.5 deals, the median is 3.5.
- ▶17 of the top 20 Realtors in 2018 are with RE/MAX, 8 of the top 10.
- ➤If you did 54 or more deals (or >\$30M) you were in the top 1% of Realtors.
- >If you did 26 or more deals (or >\$13M) you were in the top 5% of Realtors.
- ►If you did 19 or more deals (or >\$9.5M) you were in the top 10% of Realtors.

Realty Professionals